

Two Companies, One Focus on Office 365

### The Need

As more and more organisations adopt Microsoft Office 365 they are in-turn looking for add-on products that work alongside Office 365 to provide business solutions. In doing so businesses are looking to maintain their shift to a single solution approach and taking full advantage of the Office 365 suite.





PointSolutions have worked with organisations, large and small, to help them benefit from Office 365 to provide a line of business

(LoB) solution through their SharePoint based products, including an HR Management System; PeoplePoint 365 and Learning Management; LearningPoint 365. Businesses are increasingly adopting a connected approach to systems by maximising their efforts on one particular platform, which streamlines processes for all stakeholders and maximises return on investment.

### HR and Digital Transformation

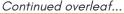
SaaS, apps and single platform solutions are providing HR leaders with the core tools to manage employee life-cycle and focus their time on what really counts. The remarkable rise of Office 365 adoption can be seen as part of an overarching digital transformation in the way businesses approach their IT and people systems, a shift towards a more integrated, flexible cloud based approach that facilitates a more streamlined experience and empowers users across all sizes of organisations. As part of this shift, more and more businesses are realising the benefits of having their HR, learning and people focused systems work inside the Microsoft Office 365 suite; as it helps to facilitate the shift towards a single platform solution and maximises return on investment.

## Employees and the Digital Workplace

Given the skills shortages we're experiencing in the UK at the moment, retaining good people is ever more critical to a business's bottom line. As recruitment costs soar, and recruitment remains so time-consuming, many of our clients are focusing on using training and development to up-skill employees, increase retention and encourage promotion from within. At the same time, these businesses are increasingly looking to reduce the number of systems they use, combined with a move to the cloud.

PointSolutions have built an Azure Learning Management System (LMS) application using Azure AD authentication. LearningPoint365 utilises SharePoint as the database management system within the client's own tenancy. This allows the client to own their data and integrate and extend their existing deployment, or act as a catalyst to adopt SharePoint.











#### The Solution

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LearningPoint365 has its own user interface that combines the product UI and SharePoint UI and it uses the standard SharePoint permissions policies to govern data access and security.

The positioning of LearningPoint365 within O365 and Azure is designed to allow organisations to utilise the wider O365 service-set as part of the LMS functionality, such as Flow & PowerApps to create 360 feedback forms and PowerBI to build dashboards and embed either in a SharePoint page and or the LearningPoint365 product its self.

Using the extended O365 features, including PowerApps and Flow also promotes usage of the O365 native mobile apps to provide mobile-first user experiences for end users, on-the-go.

Training+ from Combined Knowledge delivers expert Office365 training, on demand, available in 1080p High Definition direct from LearningPoint365 in a SCORM format enabling user measurement, reporting and performance tracking.

# Making Office 365 even more sticky

LearningPoint365 compliments Microsoft's own O365 promotion and helps to increase consumption in that where organisations already have O365, we can extend the value and enhance the ongoing business case; and where organisations are unware or unable to qualify the value of O365, LearningPoint365 provides a tangible business case. This is already being realised as clients have purchased O365 just to deploy LearningPoint365 and have then been educated on the wider value; conversely clients have purchased PS products because they want to get maximum value from an existing O365 eco-system, and as part of this be educated further on the extended services.

PS provide the LMS application framework, but don't provide the content, so by linking to Combined Knowledge's Training+ for Office 365 content we provide an all-inclusive offering which extends the value massively. The client gets a structured LMS application within O365, linking to training content on how to utilise the O365 products.

"As businesses make the move to Office 365 there is a growing need to educate them on the value and how this can translate back to their business and their people. The link between Training+ Office 365 content and our LearningPoint365 LMS is demonstrable and central to plugging the knowledge gap."

By combining LearningPoint365 with Training+ for Office 365, organisations are able to link Learning Profiles (plans) to Skills and to Tasks to gain the Skills via training around Office 365 and the wider tool set, ultimately linking the Skills to the organisational Business Goals. This helps to underpin an organisations own strategy and educate the workforce on how to best exploit Office 365 functionality.

#### Joint Promotion

- The Power of Office 365 & SharePoint for HR professionals Seminars
- Office 365 & HR, Learning & System Challenges Seminars
- The Business Case for Office 365 as Your HRMS Webinars
- CIPD Learning & Development Show

Educated a total of 219 organisations over the last six months



